

## 2020 Review In Numbers

### Economic Development

#### 232 Total New FSS Lead Responses (178 in 2019)

**92** Active Leads      **12** On Hold  
**54** Closed              **3** Wins (Known)  
**69** Not Pursued



**Over \$15,000**  
Cash and Professional  
Service Prizes

**5** Finalists  
**10** Sponsors

**Winner:**

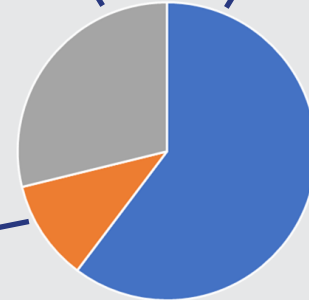


#### Scott County CARES Grants

92 Child Care  
Providers  
**\$372,400**

170 Small  
Businesses  
**\$2,060,400**

41 Farmers  
**\$985,900**



**TOTAL AWARDED**  
**\$3,418,700**



**40.7%**  
 (41.0% in 2018)

**Residents Living And  
Working in Scott County**  
 (2019 Census 1 yr ACS)



#### **1,329** New Scott County Business Filings

**44** Belle Plaine      **372** Prior Lake  
**56** Elko New Market      **270** Savage  
**70** Jordan              **412** Shakopee  
**105** New Prague      (1,119 in 2019)

#### Technology Village

**4** Educational Programs  
**2** Participant Roundtables  
**1** Participant Networking Events  
**5** Tenant Companies  
**5** Virtual Participants  
**109** 31 FT+78 Contract Employees

#### Looking Back ... A Comparison Since First Stop Shop Inception

Scott County	2012	2019
Population (est)	<b>135,166</b>	<b>149,013</b>
Jobs	<b>41,714</b>	<b>54,801</b>
Business Establishments	<b>2,978</b>	<b>3,402</b>
Labor Force	<b>75,799</b>	<b>83,765</b>
Unemployment Rate	<b>5.0%</b>	<b>2.8%</b>
Commercial/ Industrial Values	<b>\$1.745B</b>	<b>\$3.839B</b>

\* Annual data only available through 2019

## 2020 Review In Numbers

### Housing

#### Rental Subsidy Programs

Safe, affordable rental subsidy for low income households (HH) to have a place to Stay Home during the pandemic

**789** Families  
**2,843** Members  
**1,530** Children

**99.8%**

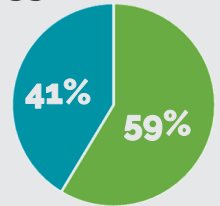
Utilization of rental assistance vouchers

#### Notable Grant Awards Received

**\$40,000** Homework Starts with Home Planning Grant  
**\$23,836** Family Self-Sufficiency Coordinator Grant

#### Shallow Subsidy Progress

- ♦ 2025 Goal = **626** units
- ♦ 59% of goal with **367** units
- ♦ INVEST: **108** new units in 2020  
Sarazin Flats II & The Willows



#### Community Land Trust

**1st** Home in Trust - Shakopee

Scott County CDA was awarded **\$85,200** for construction and **\$36,000** for down payment assistance - homes in New Prague

### CDA Housing Programs Across A Continuum

Project Based Programs	Deep Subsidy units – Federal programs		Shallow Subsidy units	
	Public Housing	Project Based Section 8	INVEST Program	Workforce Housing units
	Rural Development			55+ Senior Developments
Income limits	Extremely Low-income	Very low-income	Low/moderate income	
	1 Person HH \$21,700	1 Person HH \$36,200	1 Person HH \$54,950	
	4 Person HH \$31,000	4 Person HH \$51,700	4 Person HH \$78,500	
Tenant Based Programs	Deep Subsidy vouchers – State and Federal programs		Homeownership Programs	
	Housing Trust Fund	Housing Choice Voucher	Homebuyers Workshop	
	Bridges Vouchers	Family Unification Program	Pre-purchase & Foreclosure Prevention	
		Mainstream	Community Land Trust	

#### Homeownership

- ♦ **70%** first time homebuyer counseling program participants purchased a home
- ♦ **51%** were first generation homebuyers
- ♦ **15** HH received first-time homebuyer grant
- ♦ **82%** foreclosure counseling households were stable upon exit

#### Senior Developments (55+)

**9th** Senior Development Constructed and Opened at Brentwood Terrace in Jordan with **51 of 56 units** leased at property opening

**478** Overall CDA Owned Rental Homes for Seniors